

To all our Customers

Samedan, 30. September 2009

Changes in airport fees and tariffs from 1 December 2009

Dear Madam
Dear Sir

Significantly higher operating and administration costs combined with the increasingly stringent demands being made by the Federal Office of Civil Aviation (FOCA) have made a change in the fees levied by Engadin Airport inevitable. As a result, the Board of Directors and Executive Management of Engadin Airport AG have decided to raise the fees and tariffs for airport operations from 1 December 2009. The fee increases are within the national average for Switzerland and have been approved by both FOCA and the Swiss price ombudsman. You can see the new charges in the enclosed document.

Details of the price increases are as follows:

- Increase in landing fees from four tonnes upwards by 200%
- Increase in the AFIS fee to 60% of the landing fee (hitherto 10% or 20% of landing fee)
- Increase in snow fee to 40% of landing fee during the period 1.11. to 30.04
- Increase in passenger fees
- Increase in noise charges
- Increase in parking fees

We would like to explain some of the factors that have led to the increase in fees:

Current fees fail to cover costs / Reduction in traffic

The current fees fail to cover our operating costs. If we are to cover our costs in the long term, we have no alternative but to introduce significantly higher tariffs. The drastic reduction in traffic resulting from the dire economic situation will further cut future revenues.

AFIS operation

Engadin Airport is a licensed operation and was awarded Air Navigation Provider status by FOCA in April 2007. The cost of running the tower and the flight information zone far exceeds the current AFIS fee revenues. If we are to cover the cost of our operations, a change in the AFIS tariffs is absolutely essential.

Snow fee

The snow fee charged now does not cover the cost of clearing snow from the runways and apron. Covering these costs and maintaining our fleet of snow-clearance machines makes an increase in the snow fee inevitable.

ENGADIN AIRPORT AG
Plazza Aviatica 2
CH - 7503 Samedan

Tel: +41 81 851 08 51
Fax: +41 81 851 08 59
info@engadin-airport.ch

Seite
1 / 2

www.engadin-airport.ch

F & B

Tel: +41 81 851 08 33
Fax: +41 81 851 08 59
fandb@engadin-airport.ch

Handling

Tel: +41 81 851 08 48
Fax: +41 81 851 08 50
handling@engadin-airport.ch

Maintenance

Tel: +41 81 851 08 36
Fax: +41 81 851 08 59
maintenance@engadin-airport.ch

PR - Events

Tel: +41 81 851 08 22
Fax: +41 81 851 08 59
events@engadin-airport.ch

Passenger fees

In view of new Schengen/non-Schengen regulations, the Swiss government has demanded further investment in the infrastructure. These investments and the additional personnel costs involved will have to be offset by higher passenger fees.

Noise charges

In order to protect the local population and holiday visitors to the region against above-average noise emissions, we are increasing our noise charge. The medium-term aim here is to reduce the number of landings with high noise levels.

Aircraft parking fees

The fact that FOCA has decided to implement ICAO recommendations on aircraft parking combined with the extremely restricted space available on the apron and the cost of extending it means that demand will in future be controlled by increasing the parking fee.

Implementing new legal requirements

Putting the new regulations required by the aviation authorities and the Swiss government into practice involves a continuous increase in costs.

Seasonal fluctuations

Samedan airport's high season is winter, with flight frequency tailing off during high summer. Nevertheless, the entire infrastructure and staffing levels must be geared towards the busy winter season if we are to maintain our high standards of service.

We very much regret having to announce these price increases at such an economically difficult time for everyone. Nevertheless, they are absolutely inevitable.

We should like to take this opportunity to thank you, as a customer and user of our services, for your loyalty and for the trust you have shown in Engadin Airport AG.

Best regards

Engadin Airport AG



Heinz Reber
CEO



Corado Manzoni
Airport Manager